MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

THE GOVERNMENT OF INDIA

REPRESENTED BY

MINISTRY OF HEAVY INDUSTRIES

&
PUBLIC ENTERPRISES

DEPARTMENT OF HEAVY INDUSTRY

8

TYRE CORPORATION OF INDIA LIMITED

FOR THE YEAR 2011-2012

CWD

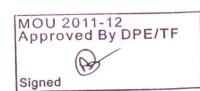


MOU 2011-2012 BETWEEN TCIL AND DHI (HI&PE), GOI

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MOU between TCIL and Ministry of H. I. & P. E. GOI for 2011-2012



PART - I

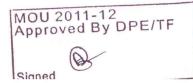
	ION, VISION & OBJECTIVES OF THE PSE			
1.1 MISSION & VISION	To turnaround the company from a loss making to profit making company by implementing revival scheme sanctioned by BIFR for Disinvestment through Outright sale.			
10				
1.2 OBJECTIVES	 To make efforts to improve production through better capacity utilization, proper maintenance and upgradation of equipments. 			
	 To enhance procurement of orders. To make efforts to reduce Cost. To improve labour productivity. 			

PART-II

◆ As per Guidelines issued by Department of Public Enterprises (DPE).

MOU between TCIL and Ministry of H. I. & P. E. GOI for 2011-2012

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PART - III
MoU Assessment Format for 'Sick and Loss making CPSEs'

The second state of the se			-	MoU Target				
Evaluation Criteria			Exceellent (1)	V.Good (2)	Good (3)	Fair (4)	Poor (5	
1. Static / Financial Parameters (40%)	Unit	Weight (in %)	12-121					
1.1 Gross Sales	₹ Cr.	10	45.88	43.80	41.71	39.62	37.,	
1.2 Gross Margin	₹ Cr.	10	(1.31)	(1.39)	(1.46)	(1.53)	(1.6	
1.3 Gross Profit	₹ Cr.	5	(6.54),	(6.91)	(7.27)	(7.63)	(8.0	
1.4 Net Profit	₹ Cr.	5	(6.61)	(6.97)	(7.34)	(7.71)	(8.0)	
1.5 Cash Generation from Operations	₹ Cr.	5	(10.04)	(10.60)	(11.16)	(11.72)	(12.2	
1.6 Working Capital / Turnover	Ratio	5	0.28	0.29	0.20	0.22	0.2	
Sub-total 1 (1.1+1.2+1.3+1.4+1.5+1.6)		40	0.20	0.29	, 0.30	0.32	0.3	
1. Dynamic Parameters* (25%)								
2.1 Physical Targets	. MT	5	18060	17239	16418	15597	1477	
2.2 Order Booking	No. of Tyres	5	396000	378000	360000	342000	32400	
2.3 Quality (Rejection of Finished Goods by Customers)	% of Production	5	0.90	0.95	1%	1.05	, 1.1	
2.4 Customer Satisfaction (Loss of Raw Materials as % of Finished Goods)	%	5,	1.75	1.85,	1.95	2.00	2.10	
2.5 Project Implementation (major maintenance / repair	required duri	ng holding	on operations)					
(a) Braker Mill Roll (Spare) for Callender Machine	Date	2	31.10.11	31:12.11	31.03.12		-	
(b) 16" Building Drum (2 Nos.)	Date	2	31.12.11	31.01.12	29.02.12			
(c) Complete replacement of Bag Filter of Boiler (Pollution control)	Date	1	31.12.11	31.01.12	31.03.12			
Sub-total 2 (2.1+2.2+2.3+2.4+2.5)		25						

